

# Journal of Strategic Management



## **Multicultural Engagement Strategies and Development Trends for a Walmart**

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**ISSN: 2616-8472**

# Multicultural Engagement Strategies and Development Trends for a Walmart

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How to cite this article: Daritsu, E., F. (2024). Multicultural Engagement Strategies and Development Trends for a Walmart. *Journal of Strategic Management*, 8(1), 80-95. <https://doi.org/10.53819/81018102t30142>

## Abstract

This literature review explores strategies for managing multicultural teams and utilizing strategic thinking to anticipate organizational development trends. The increased globalization of business has led to more culturally diverse teams, necessitating strategies like cultural awareness training, communication improvement, and inclusive leadership approaches to harness the potential of multicultural groups. However, the review shows shortcomings around tailoring strategies to teams' specific needs versus a one-size-fits-all approach. On forecasting trends, the review utilizes a methodology of literature-based analysis on strategic thinking. Concepts covered include analyzing uncertain business environments, learning from past experiences, recognizing macro and micro trends, and scenario planning. Synthesis of findings from various studies shows strategic thinking is key to navigating complexity, adapting to change, and gaining competitive advantage. However, gaps persist around integration of strategic thinking in organizational culture and training employees in strategic thought processes. The review concluded that effective management of diverse teams and strategic thinking to anticipate trends are essential in today's globalized, fast-changing business landscape. While progress has been made, opportunities exist to advance tailored inclusion strategies and further embed strategic thinking across all levels of organizations. More research can help refine approaches and address existing gaps.

**Keywords:** *Multicultural, Engagement, Strategies, Development Trends, Walmart*

## 1.0 Introduction

Globalization has resulted in significant impacts on organizations in the modern world. The organizations are increasingly characterized by multiculturalism, where diverse backgrounds, languages, and perspectives converge within teams (Abadir et al., 2019). The interaction of individuals from varied cultural backgrounds forms the cornerstone of these multicultural environments. The diversity within the companies extends beyond ethnicities to encompass differences in communication styles, decision-making norms, and hierarchical structures among individuals. Cultural diversity offers numerous advantages, including enhanced creativity, innovation, and a broader range of perspectives for problem-solving (Young, 2021). However, it also presents challenges, such as potential conflicts arising from cultural interpretations and communication barriers. Accordingly, organizations should adopt strategies for the effective management of multicultural organizations. Managing a multinational corporation like Walmart in diverse cultural settings necessitates tailored strategies to accommodate varied market dynamics and consumer behaviors. Firstly, cultural sensitivity and adaptation are crucial. Walmart's expansion into different countries requires a deep understanding and respect for diverse cultures (Pandey et al., 2021). Adapting business strategies to align with local preferences, customs, and societal norms becomes crucial for success. Moreover, fostering diversity and inclusion within Walmart's workforce is essential. Encouraging diversity in hiring, promotions, and leadership roles ensures that the company's employee base mirrors the diversity of its customer base. Additionally, localized marketing and product assortment play a pivotal role. Tailoring product offerings to cater to specific regional tastes and needs helps Walmart develop targeted marketing campaigns that resonate effectively.

Moreover, globalization has created a dynamic business environment affecting all organizations. Companies are always looking for strategies to maintain a competitive advantage in the market. Organizational leaders have engaged in strategic thinking to keep up with the changing business landscape. Strategic thinking guides organizations through the complex and ever-evolving business environment. It allows organizational leaders to envision potential future scenarios, analyze present trends, and derive insights from past experiences to anticipate corporate development trends. Recognizing macro and micro trends that influence organizations allows companies to gain a comprehensive view to forecast potential developments. Walmart's organizational development trends are shaped by several crucial factors (Pandey et al., 2021). Firstly, digital transformation and e-commerce remain focal points. Investing in digital technologies and enhancing e-commerce infrastructure is critical. This entails expanding online offerings and ensuring seamless omnichannel experiences for customers globally. Further, market expansion and differentiation strategies are critical. Strategically entering new markets while differentiating Walmart's offerings from competitors, focusing on unique value propositions, specialized services, and exclusive product lines, ensures sustained growth and relevance. Lastly, adapting to global economic changes is essential. Flexibility in responding to economic shifts, including fluctuations in commodity prices, labor costs, and regulatory changes in different regions where Walmart operates, is vital for continued success. This paper is split into two parts. The first part presents strategies for effective management of Walmart's multicultural environments, and the second part explores the use of strategic thinking to forecast organizational development trends for Walmart.

## 1.1 Strategies for effective application in multicultural environments

The modern workplace is defined by a variety of cultures, languages, and viewpoints, creating a multicultural setting. Teams in the environment consist of individuals from diverse cultural backgrounds, ethnicities, and experiences who come together to work towards shared objectives. The term "multicultural" goes beyond racial or ethnic distinctions to include a range of differences such as communication styles, decision-making processes, hierarchical structures, and attitudes towards conflict resolution (Abadir et al., 2019). Multicultural organisations exhibit diversity in various dimensions. Young (2021) illustrates the financial benefits of diversity, noting that companies with diverse management typically achieve superior financial outcomes. Diversity in leadership, particularly in terms of ethnic, racial, or gender representation, is associated with increased financial performance (Tutar, Altinoz & Cakiroglu, 2014). This section focuses on examining strategies for successfully navigating and utilising multicultural environments. This addresses the challenges of managing diverse teams and emphasises strategies for managing multicultural organisational environments.

### 1.1.1 Impact of Diversity on Decision-Making and Problem-Solving

Diversity within teams significantly impacts decision-making processes and problem-solving approaches. According to Young (2021), diverse groups explore facts more rigorously and remain objective in their analyses. The diverse perspective challenges entrenched biases and encourages a more comprehensive examination of information, enabling teams to avoid groupthink and consider opposing viewpoints. Various backgrounds and experiences foster a more extensive discussion, leading to a deeper exploration of ideas and practical problem-solving strategies. Furthermore, multicultural environments are fertile grounds for innovation. Studies highlight that diverse management teams often increase revenue from new products and services (Tengimfene, 2020). The overlap of diverse perspectives encourages creativity and fosters an environment where unique ideas flourish, leading to enhanced innovation. Despite the advantages, managing multicultural teams poses challenges. Communication styles often differ among cultures, leading to misunderstandings or conflicts. For instance, direct versus indirect communication and attitudes toward hierarchy may result in misinterpretations or feelings of disrespect (Steenhuis, 2019). Decision-making norms also vary across cultures, leading to frustration or slower processes within the team (Setoutah & Jeljeli, 2020). These challenges necessitate the development of strategies tailored to address these disparities effectively.

### 1.1.2 Importance of Effective Strategies in Multicultural Settings

Multicultural settings present a unique opportunity for organizations to leverage diversity as a competitive advantage. As outlined by Demneh, Zackery and Nouraei (2023), embracing diversity is not solely a matter of representation but is a strategic imperative. The research by Ershadi and Eskandari Dehdazzi (2019) highlights that companies with diverse management teams tend to deliver better financial returns. This correlation between diversity and financial success underscores the importance of cultivating effective strategies to harness the potential of diverse groups. Effective strategies in multicultural settings are pivotal for enhancing productivity and fostering collaboration among team members. Young (2021) highlight the significance of implementing strategies that enable team members to navigate cultural differences and work harmoniously. Cultural awareness training, intercultural communication improvement, building

trust, defining shared goals and roles, and conflict management techniques are imperative for creating a cohesive and efficient multicultural team (Brett, Behfar & Kern, 2020).

### **1.1.3 Strategies for Effective Application in Multicultural Environments**

#### **1.1.3.1 Cultural Awareness Training**

Cultural awareness training remains a cornerstone in cultivating an environment of understanding and inclusivity within multicultural teams. It serves to enhance the knowledge of cultural disparities among team members constantly (Setoutah & Jeljeli, 2020). Rather than viewing training as a one-time event, it should be perceived as a continual process, enabling employees to delve deeper into various cultural dimensions. The continuous learning approach aids in comprehending diverse perspectives, values, and behavioral norms, ultimately contributing to a more harmonious and respectful workplace environment (Tutar, Altinoz & Cakiroglu, 2014). The backing and involvement of top-level management play a pivotal role in the success of cultural training endeavors. An essential factor in the effectiveness of such training is the tangible support from upper management (Brett, Behfar & Kern, 2020). The support manifests through various forms, such as mandating diversity training attendance, incentivizing the application of learned diversity skills, conducting long-term evaluations of training outcomes, and endorsing diversity-friendly policies. Large corporations tend to adopt and allocate resources towards these training programs more readily than smaller entities due to their proclivity for formalized policies and greater financial capabilities (Pauliene, Diskiene & Matuzeviciute, 2019). Continuous cultural training, supported by upper management, is integral in nurturing an environment where employees comprehend and respect cultural differences, fostering an atmosphere of inclusivity and understanding within multicultural teams (Abadir et al., 2019). Organizations should incorporate diverse perspectives and experiences in managing multicultural environments. They should provide avenues for employees to discuss and share their cultural differences to help break down stereotypes and promote a deeper understanding of each other's values and lifestyles (Kaihlanen, Hietapakka & Heponiemi, 2019). By emphasizing continuous improvement and periodic reinforcement of these training sessions, organizations can ensure a more inclusive and culturally sensitive work environment, enhancing teamwork and reducing misunderstandings among multicultural team members.

#### **1.1.3.2 Improving Intercultural Communication**

Effective intercultural communication is crucial for successful collaboration within diverse teams, necessitating strategies to overcome language barriers and comprehend non-verbal cues (Steenhuis, 2019). For starters, language differences often pose a considerable challenge within multicultural teams. Addressing these barriers requires proactive measures to ensure clear and concise communication among team members. In this regard, organizational efforts involve team managers' coordination to account for language disparities. It involves ensuring that crucial technical terms and acronyms are understood universally, avoiding non-standard abbreviations or idiomatic expressions that might create confusion (Stahl & Maznevski, 2021). Additionally, providing meeting agendas beforehand helps non-native English speakers in preparing for discussions and incorporating brief breaks during meetings support their comprehension and active participation (Abadir et al., 2019). Organizations can foster language inclusivity by emphasizing clarity, encouraging preparation before meetings, and incorporating brief pauses for better

understanding, enabling effective cross-cultural communication within teams. Non-verbal communication also plays a significant role in a multicultural environment. Variations in body language, gestures, and even silence duration hold different meanings across cultures (Steenhuis, 2019). Accordingly, team members should acquire general knowledge about acceptable gestures, comfort zones, and body language specific to various cultures to mitigate misunderstandings arising from these differences. While grasping every nuance may not be feasible, understanding broad principles aids in averting potential misinterpretations. For instance, comprehending differences in acceptable silence duration during conversations or recognizing the interpretations of common gestures like the “OK” sign across different cultures (Pauliene, Diskiene & Matuzeviciute, 2019).

Organizations can promote cross-cultural understanding by fostering awareness of diverse non-verbal cues and encouraging teams to learn general cultural norms related to body language, gestures, and communication styles (De Kluyver & Pearce, 2009). This proactive approach helps minimize potential misunderstandings and promotes a more cohesive and inclusive team environment within multicultural settings. Moreover, diverse cultural backgrounds often lead to varying interpretations of communication. Encouraging active listening and seeking clarification on messages fosters a culture of understanding and acceptance of diverse viewpoints (Price, 2021). Organizations can facilitate workshops or training sessions focusing on cultural nuances in communication styles. These initiatives aid team members in understanding and respecting diverse interpretations, thereby reducing miscommunication (Brett, Behfar & Kern, 2020). Promoting cross-cultural awareness programs also cultivates an environment where individuals feel valued and respected, fostering better communication and collaboration. Organizations can integrate these strategies by implementing cultural sensitivity training programs and workshops emphasizing the importance of clear and culturally sensitive communication (Kaihlanen, Hietapakka & Heponiemi, 2019). Encouraging open forums or regular team meetings that allow space for sharing diverse perspectives aids in better understanding among team members. Additionally, providing resources or guides outlining communication tips for dealing with cultural differences can be beneficial (De Kluyver & Pearce, 2009). Furthermore, assigning mentors or cultural liaisons within teams to assist in navigating communication barriers can enhance understanding and cohesion among members. Incorporating these strategies into organizational policies and practices ensures that effective communication becomes a norm within multicultural teams, fostering an inclusive and harmonious work environment. Further, managers can encourage face-to-face interactions and hold significant value in resolving conflicts within multicultural teams despite the prevalence of virtual communication (Nosratabadi et al., 2020). These in-person meetings offer opportunities for nuanced communication, allowing team members to understand non-verbal cues, tone, and gestures that might not be conveyed in virtual exchanges. Face-to-face interactions also help build rapport, trust, and understanding among team members (Brett, Behfar & Kern, 2020). Walmart can apply this strategy by arranging for periodic face-to-face meetings or team-building activities where team members from diverse backgrounds engage in open discussions, share experiences, and collaborate on problem-solving. These meetings provide a platform for fostering mutual understanding, building trust, and resolving conflicts effectively.

### 1.1.3.3 Building Trust

Establishing trust is key to fostering an open and cohesive environment within multicultural teams, necessitating practices emphasizing open communication and the development of shared experiences. Trust forms the cornerstone of effective teamwork within diverse groups (Abadir et al., 2019). Open communication channels are crucial in cultivating an environment where team members feel comfortable expressing their thoughts and ideas without fear of judgment or ridicule. Effective communication acts as a catalyst for enhancing mutual understanding among team members from different cultural backgrounds (Shan et al., 2021). Organizations can facilitate this by emphasizing transparency, actively promoting dialogue, and creating platforms that encourage open discussions (Steenhuis, 2019). Leaders should foster an atmosphere where individuals feel heard and valued, regardless of cultural differences (Abadir et al., 2019). Establishing forums or regular meetings where team members can freely express their thoughts, concerns, and perspectives enables the development of trust by validating each member's voice (De Kluyver & Pearce, 2009). Organizations can also build trust by encouraging open communication, valuing diverse viewpoints, and ensuring that each team member feels heard and respected, regardless of cultural distinctions. It helps establish trust and foster a sense of belonging within multicultural teams.

Building trust is also contingent on accumulating mutual experiences among team members. Spending considerable time engaging and collaborating allows individuals to understand and appreciate the diverse cultural traits of their colleagues (Abadir et al., 2019). Organizational strategies that promote team-building activities, joint projects, or shared experiences outside work settings can facilitate this process. These shared experiences contribute to developing a sense of camaraderie, understanding, and trust among team members by fostering a more profound comprehension of each other's cultural backgrounds and perspectives (Minghua, 2022). Organizations can apply this strategy by arranging team-building exercises, collaborative projects, or social activities that encourage interaction and collaboration among members from different cultural backgrounds (Tengimfene, 2020). This practice fosters an environment where individuals learn to appreciate and respect each other's diversity, nurturing a more cohesive and trusting team dynamic within multicultural settings.

### 1.1.3.4 Leadership Strategies

In managing multicultural teams, a crucial leadership strategy involves adopting a multi-directional influence relationship style (Nosratabadi et al., 2020). The approach acknowledges the cultural diversity within groups and encourages an environment where every member can contribute to decision-making processes (Tengimfene, 2020). It emphasizes the importance of collective influence and participation, steering away from a hierarchical leadership style. Implementing a multi-directional influence relationship necessitates fostering an inclusive atmosphere where diverse viewpoints are respected and actively sought (Abadir et al., 2019). The leadership strategy focuses on leveraging the strengths of each team member, irrespective of their cultural background, encouraging active involvement and valuing their unique perspectives (Minghua, 2022). A systematic rotation of roles is also an effective leadership strategy for managing multicultural teams (Abadir et al., 2019). This approach balances power dynamics and ensures equitable participation among team members from different cultural backgrounds (Tengimfene, 2020). Organizations facilitate equal opportunities for members to lead and

contribute by periodically rotating roles and responsibilities within teams, irrespective of their cultural diversity (Nosratabadi et al., 2020). The strategy prevents the dominance of certain cultural norms or leadership styles over others, fostering a more balanced and inclusive environment.

Organizations can apply these strategies by actively promoting a culture of inclusivity and collaboration. Leadership training programs emphasizing the significance of embracing diverse perspectives and promoting equitable participation can aid in implementing a multi-directional influence relationship style (Nosratabadi et al., 2020). Encouraging team members to actively engage in decision-making processes and ensuring their input is valued contributes to a more inclusive work environment. Moreover, implementing a structured rotation of roles and responsibilities ensures that different team members get equal opportunities to lead and contribute, regardless of their cultural backgrounds (Tengimfene, 2020). Creating guidelines or policies that advocate for fair distribution of responsibilities and decision-making roles helps institutionalize these practices within the organizational framework. By integrating these leadership strategies, organizations can establish an environment where cultural diversity is seen as a strength, fostering innovation and ensuring every team member feels valued and empowered to contribute effectively (Abadir, 2019).

#### **1.1.4 Strategic Thinking for Organizational Development**

Strategic thinking is the compass that guides organizations through the complex and ever-evolving business environment. De Kluyver and Pearce (2009) defines strategic thinking as the ability to envision potential future scenarios, analyze present trends, and derive insights from past experiences to anticipate organizational development trends. The understanding attained from the dynamics of the modern business environment emphasizes the pivotal role of strategic thinking. The environment's dynamism and complexity necessitate an adaptive approach where strategic thinking becomes a cornerstone for foreseeing changes (Ershadi & Eskandari Dehdazzi, 2019). Recognizing macro and micro trends that influence organizations allows for a comprehensive view to forecast potential developments. Forecasting organizational development trends enables businesses to adapt and thrive within the ever-evolving business environment (Ershadi & Eskandari Dehdazzi, 2019). Understanding the dynamics of this environment, which comprises uncertainties and rapid changes, emphasizes the significance of strategic thinking to anticipate and prepare for potential scenarios. Forecasting also allows companies to respond to emerging changes and disruptions proactively (Højland & Rohrbeck, 2020). Identifying industry trends will enable organizations to position themselves strategically to leverage opportunities and mitigate risks. The forward-thinking approach empowers decision-makers to navigate uncertainties and capitalize on emerging trends, such as hybrid working models and shifts in customer demands, thereby ensuring the organization's relevance and competitiveness. Moreover, strategic thinking aids in the identification of industry-specific trends and potential disruptions (Demneh, Zackery & Nouraei, 2023). The ability to monitor trends, engage with informed individuals for insights, and employ scenario-planning techniques supports effective decision-making. It enables companies to create adaptive strategies that align with future possibilities, fostering innovation, resilience, and the ability to seize opportunities in the dynamic business landscape. Overall, forecasting organizational development trends through strategic thinking is instrumental in enhancing a company's preparedness to navigate complexities and drive sustainable growth.



### 1.1.5 Understanding the Business Environment

The modern business environment is multifaceted and dynamic, reflecting an ever-evolving landscape shaped by various interconnected elements. Fuertes et al. (2020) mentions a business sphere characterized by continual change, rapid evolution, and interconnectivity, emphasizing key attributes that define its dynamics. The rapid changes prevalent in the contemporary business environment include technological advancements, market trends, shifting consumer behaviors, and the interconnectedness of global systems (Malekakhlagh et al., 2022). These changes occur at an accelerated pace, impacting industries, markets, and organizational strategies, shaping how businesses operate and compete. Moreover, Goldman, Scott and Follman (2015) discuss the interconnectedness and interdependencies among various elements within the business sphere. The authors emphasize the complexity of these connections, signifying that changes in one aspect can trigger cascading effects across multiple sectors or systems. The interconnectedness amplifies the dynamism of the business environment, making it intricate and challenging to predict or control. Therefore, the dynamics of the modern business environment reflect a fast-paced, interconnected, and complex landscape. It necessitates a proactive approach from organizations to navigate the ever-changing terrain. Understanding these dynamics is pivotal as it forms the cornerstone for strategic thinking and forecasting organizational development trends (Papulova & Gazova, 2016). By comprehending the rapid evolution, interconnections, and unpredictability inherent in the business sphere, organizations can leverage strategic thinking to anticipate trends, innovate, and adapt, positioning themselves favorably in an environment characterized by constant change and interdependencies.

### 1.1.6 Factors Contributing to Uncertainty and Instability

The factors contributing to uncertainty and instability within the business environment are multifaceted, driven by a confluence of elements that introduce unpredictability and volatility into organizational landscapes (De Kluyver & Pearce, 2009). One of the significant contributors to uncertainty is the rapid pace of change (Shaik & Dhir, 2020). The modern business realm witnesses swift technological advancements, market dynamics, and consumer preferences. These changes occur at an accelerated rate, making it challenging for organizations to predict and adapt swiftly, thereby contributing to an environment of uncertainty. Moreover, the interconnectedness of various elements within the business sphere adds to the complexity and uncertainty. Gavetti and Menon (2016) emphasize the intricate web of connections among market trends, technological advancements, and global interlinkages. Changes in one sector or region can swiftly reverberate across multiple domains, amplifying uncertainty and making the business environment more volatile. Additionally, the unpredictability of global events and phenomena, such as pandemics or geopolitical shifts, significantly contributes to uncertainty (Shaik & Dhir, 2020). These external factors can disrupt markets, alter consumer behavior, and impact supply chains, creating unprecedented organizational challenges. Moreover, De Kluyver and Pearce (2009) highlight the impact of heightened competition and shorter product life cycles as contributors to uncertainty. The competitive landscape, marked by fierce rivalry and constant innovation, pressures organizations to continuously evolve, leading to market positioning and sustainability uncertainties (Faghieh et al., 2018).

## **1.2 Strategic Thinking for Future Assessment**

### **2.2.1 Foresight and Analyzing Future Patterns**

Strategic thinking involves the essential skill of foresight, enabling individuals to anticipate and analyze future patterns within the business landscape (Sarpong & Meissner, 2020). It requires understanding how various elements, trends, and factors interconnect to shape potential scenarios. I would apply strategic thinking to forecast future trends by assessing the dynamics of the modern business environment, characterized by constant change, volatility, and interconnectedness. Foresight assists in navigating uncertainties stemming from the rapid changes that organizations face (Demneh, Zackery & Nouraei, 2023). It would allow me to envision potential future scenarios by identifying patterns, trends, and emerging developments. It involves understanding the complexities of the environment and forecasting possible outcomes based on plausible scenarios.

### **1.2.2 Learning from Past Experiences**

Strategic thinking involves leveraging historical events and experiences to inform future decisions and strategies (Grant, 2021). I will analyze past occurrences to derive valuable insights and learning for better decision-making when applying strategic thinking. Strategic thinking involves a retrospective analysis of historical events to discern patterns, trends, and outcomes (De Kluyver & Pearce, 2009). By reviewing past experiences, I can identify recurring themes or factors that have influenced organizational developments. Organizations should learn from past mistakes and successes. It is essential for individuals and organizations to adapt and evolve based on prior experiences, allowing them to refine strategies and approaches to better suit the changing business landscape (Brockbank, McGill & Beech, 2017). Brockbank and colleaguse (2017) state that past experiences serve as a valuable resource to enhance strategic decision-making. I will draw on past successes or failures as reference points, enabling me to anticipate potential outcomes and make more informed choices. Moreover, I will incorporate scenario planning and historical insight into my thinking. Incorporating historical insights into scenario planning is highlighted as a means to create more robust future scenarios (Brockbank, McGill & Beech, 2017; Malekakhlagh et al., 2022). Understanding how past events unfolded and impacted organizations can assist in crafting more realistic and effective scenarios for future planning. Lastly, I will aim to foster a culture of continuous improvement within Walmart by learning from past experiences. This involves encouraging a forward-thinking mindset while valuing the lessons learned from historical perspectives.

### **1.2.3 Recognizing Macro and Micro Trends Affecting Organizations**

Recognizing Macro and Micro Trends Affecting Organizations is a crucial aspect of strategic thinking that involves observing and comprehending broader and nuanced shifts in various realms impacting businesses (Sarpong & Meissner, 2020). Macro trends encapsulate overarching patterns with wide-ranging impacts on industries and economies. These trends encompass technological advancements, socioeconomic shifts, geopolitical changes, and environmental concerns (De Kluyver & Pearce, 2009). For instance, rapid technological advances, including AI and automation, alter industries, reshape workforces, and influence consumer behaviors. Recognizing these macro trends enables organizations to anticipate future landscapes and adapt their strategies accordingly. On the other hand, micro trends refer to specific developments that might not be as far-reaching but possess the potential to influence particular niche markets or segments within

industries (Grant, 2021). These trends might include consumer preferences for niche products or the rise of particular business models. For instance, the growing passion economy and gig work represent micro-level trends affecting labor markets and employment structures. These micro trends may not impact every industry uniformly but can significantly affect businesses catering to or reliant upon these specific niches (Fuertes et al., 2020). Understanding and anticipating macro and micro trends enable organizations to strategize and position themselves advantageously in changing landscapes (Kazmi & Naaranoja, 2015). This strategic foresight would help Walmart prepare for potential shifts in consumer demands, industry regulations, or competitive landscapes. By recognizing and analyzing these trends, the organization can identify new growth opportunities, prepare for potential disruptions, and proactively address challenges, ultimately enhancing adaptability and resilience in an ever-evolving business environment (Ershadi & Eskandari Dehdazzi, 2019).

### **1.2.4 Scenario Planning for Strategic Thinking**

Scenario planning is a dynamic strategic tool that enables organizations to anticipate and prepare for future uncertainties by creating multiple plausible scenarios (Bouhaleb & Smida, 2020). It involves systematically exploring potential future situations and their implications for decision-making (De Kluyver & Pearce, 2009). Scenario planning is not about predicting a single future but developing a range of plausible futures based on critical uncertainties and trends. This strategic approach allows organizations to anticipate various outcomes, acknowledging the complexity of the business environment. Scenarios are powerful tools for strategic decision-making by helping organizations navigate uncertainties and complexities. They allow decision-makers to envision and analyze different potential future environments, identifying threats, opportunities, and potential strategic responses (Malekakhlagh et al., 2022). Organizations can make more informed decisions by considering various scenarios, crafting robust strategies, and allocating resources effectively. The approach enables proactive rather than reactive decision-making, enhancing organizational resilience (De Kluyver & Pearce, 2009). Scenario planning is not solely about long-term strategic thinking and planning; it also plays a crucial role in crisis management and fostering innovation. De Kluyver and Pearce (2009) explains that scenarios enhance an organization's readiness to handle unforeseen crises by sensitizing them to potential risks and preparing contingency plans. Moreover, scenarios serve as a platform for innovation, stimulating creative thinking by envisioning various future possibilities (Bouhaleb & Smida, 2020). Scenario planning would allow me to identify new opportunities, challenge assumptions, and foster a culture of innovation at Walmart.

## **1.3 Holistic Approach to Strategic Thinking**

### **1.3.1 Avoiding Singular Explanations**

Strategic thinking requires an acknowledgment of the multifaceted nature of organizational landscapes. Avoiding singular explanations is imperative as it fosters an understanding that organizations operate within intricate systems characterized by interconnected and interdependent variables. De Kluyver and Pearce (2009) explains how the dynamism, depicting the stability and frequency of changes within systems, and the complexity, indicating the volume and interconnectedness of elements, converge to create an environment where decision-makers must grapple with varied and often unpredictable factors (Ershadi & Eskandari Dehdazzi, 2019). The

authors underscore the need to avoid simplistic interpretations and embrace the intricacies inherent in organizational settings. Moreover, Papulova and Gazova (2016) discuss the impact of rapid changes on organizations, emphasizing the need for a nuanced approach to fully comprehend the effects of these changes. The authors claim that these changes are not unidimensional but rather encompass diverse dimensions such as competition intensification, technological evolution, and shifting customer behaviors, all contributing to the intricate fabric of the business environment.

### **1.3.2 Seeking the Whole Story**

Training for comprehensive understanding within strategic thinking involves honing the ability to seek the whole story, encompassing various facets to gain a broad perspective on organizational dynamics (De Kluyver & Pearce, 2009). This concept underscores the necessity of delving deeper beyond surface-level explanations and seeking a thorough comprehension of multifaceted situations. Brockbank, McGill and Beech (2017) highlight the importance of learning from past experiences, emphasizing the significance of not settling for singular explanations when analyzing events. Ershadi and Eskandari Dehdazzi (2019) advocate for examining many reasons behind occurrences, urging individuals to explore various dimensions and factors contributing to outcomes. This aligns with the idea of seeking the whole story, where strategic thinkers are encouraged to delve beyond apparent reasons and uncover the intricate interplay of variables that shape organizational scenarios. Moreover, the discussion on recognizing macro and micro trends affecting organizations emphasizes the need to grasp both the larger-scale industry trends and the subtler micro-level shifts (Grant, 2021). The recognition is pivotal in seeking the whole story, as it implies understanding the prominent overarching trends and the smaller yet influential factors affecting organizational landscapes. Organizations effectively consider multiple possible futures and their impacts by engaging in scenario planning for strategic management (De Kluyver & Pearce, 2009). This approach aligns with seeking the whole story, as it encourages decision-makers to explore various potential outcomes and develop a comprehensive understanding of the plausible scenarios that might unfold.

### **1.3.3 Balancing Past, Present, and Future Perspectives**

Balancing past, present, and future perspectives is a crucial aspect of strategic thinking as it integrates insights from different temporal dimensions to inform decision-making and organizational development. Brockbank, McGill and Beech (2017) underscore the significance of this balance in fostering a holistic understanding of the corporate landscape. Learning from past experiences is essential to this balance, as it involves drawing lessons from historical events and actions. Understanding past decisions, successes, and failures provides valuable insights for shaping future strategies and initiatives. Strategic thinkers leverage historical data and experiences to inform present actions, steering organizations toward more informed and effective decision-making. In addition, foresight and analyzing future patterns contribute to this balance by focusing on anticipating potential future scenarios (Faghih et al., 2018). The proactive approach involves assessing future trends, developments, and patterns to forecast possible organizational trajectories. By considering future possibilities, strategic thinkers can anticipate challenges, identify opportunities, and proactively position the organization for forthcoming changes. Further, recognizing macro and micro trends affecting organizations adds depth to this concept, as it acknowledges both overarching industry trends and subtle, localized shifts. Balancing these perspectives requires a nuanced understanding of how larger-scale trends impact organizational

dynamics while also considering the smaller-scale, nuanced factors that could influence specific operational aspects (De Kluyver & Pearce, 2009). Moreover, scenario planning for strategic management contributes by encouraging decision-makers to envision multiple future scenarios. This approach ensures that strategic thinkers consider diverse future possibilities while making present decisions (Bouhalleb & Smida, 2020).

#### **1.4 The Role of Strategic Thinking in Forecasting Organizational Development Trends**

Strategic thinking is pivotal in deciphering and anticipating organizational development trends through a multifaceted approach encompassing past analysis, present circumstances, and potential future scenarios. It operates as an iterative cognitive process, integrating various insights to discern emerging patterns and forecast potential trends that may shape an organization's trajectory. Strategic thinkers determine evolving patterns, enabling the identification of developing trends likely to impact future organizational directions by scrutinizing historical data and extrapolating current market dynamics (De Kluyver & Pearce, 2009). Moreover, strategic thinking leverages a comprehensive understanding of past experiences and present realities, allowing decision-makers to infer potential trajectories and anticipate shifts in the business landscape. It assimilates macro and micro trends, grasping external influences and internal dynamics, offering a panoramic view to predict likely developments. This holistic comprehension fosters the anticipation of trends that could influence an organization's future strategies, product offerings, and market positioning. Strategic thinking also functions as an integrative mechanism, blending insights from diverse sources, including industry-specific publications, expert perspectives, and scenario planning outcomes (Papulova & Gazova, 2016). This consolidation allows for a comprehensive analysis, identifying signals and extrapolating trends. Strategic thinkers can create a coherent narrative of potential directions, enhancing the organization's capability to forecast market shifts and adapt preemptively to forthcoming changes by assimilating disparate information.

##### **1.4.1 Strategic Thinking as a Foundation for Organizational Adaptability**

Strategic thinking also fosters organizational adaptability, nurturing an environment responsive to evolving market conditions and anticipating forthcoming changes. It is a driving force behind an organization's agility, instigating a mindset shift toward embracing change as an opportunity rather than a challenge (Ershadi & Eskandari Dehdazzi, 2019). By cultivating strategic thinking, organizations inherently ingrain adaptability into their culture. The mindset shift enables individuals at all levels to perceive change not as a disruption but as an avenue for growth and innovation. Through strategic thinking, employees become adept at foreseeing potential shifts, understanding their implications, and proactively seeking ways to capitalize on emerging opportunities or mitigate risks (Kazmi & Naaranoja, 2015). Moreover, strategic thinking encourages a forward-looking approach transcending the current status quo. It empowers organizations to be proactive rather than reactive in the face of change. The proactive stance allows for formulating contingency plans, strategic pivots, and flexible frameworks that can be readily deployed in response to unforeseen market fluctuations or disruptive events (Malekakhlagh et al., 2022). Strategic thinking also acts as a catalyst for fostering a learning-oriented culture within organizations. It encourages continuous learning, adaptability, and receptiveness to novel ideas and methodologies (Højland & Rohrbeck, 2020). This learning agility enables organizations to swiftly assimilate new information, pivot strategies, and capitalize on emerging trends or changing market demands. Further, strategic thinking promotes an iterative approach to strategy formulation

and implementation (De Kluyver & Pearce, 2009). It encourages regular reassessment and recalibration of organizational objectives and tactics in light of evolving circumstances. The iterative process enhances an organization's ability to adapt swiftly to changing market conditions, ensuring a sustained competitive edge in a dynamic business landscape.

#### **1.4.2 Strategic Thinking Enables Better Flexibility**

Strategic thinking is pivotal in reinforcing an organization's preparedness for impending changes by fostering a proactive and anticipatory approach to evolving circumstances. It fosters a culture of agility and flexibility within organizations (De Kluyver & Pearce, 2009). By embedding adaptability into the organizational culture, strategic thinkers enable teams to be agile in responding to unexpected changes. The flexibility facilitates rapid decision-making, the ability to pivot strategies, and the swift reallocation of resources in response to emerging scenarios, ensuring resilience in the face of uncertainties. It empowers organizational leaders and teams to comprehend, anticipate and respond effectively to shifts in the business environment (Papulova & Gazova, A. (2016). Firstly, strategic thinking aids in developing a comprehensive understanding of the market dynamics, including macro and micro trends (De Kluyver & Pearce, 2009). Organizations can better anticipate future scenarios and their potential implications by analyzing past patterns and current trajectories. The foresight allows for a more robust preparation against foreseeable changes, enabling the formulation of strategic plans that consider multiple contingencies. In addition, strategic thinking encourages continuously scanning the external environment for change signals. Organizations actively engaging in scenario planning and trend analysis are better equipped to recognize early warning signs of potential disruptions (Bouhaleb & Smida, 2020). This heightened awareness allows for formulating preemptive strategies or adjustments, minimizing the impact of changes or capitalizing on emerging opportunities. Furthermore, strategic thinking enables organizations to innovate and experiment proactively. It encourages a culture that embraces experimentation, allowing for exploring new ideas and approaches (De Kluyver & Pearce, 2009). The innovative mindset prepares organizations to be at the forefront of change, facilitating the development of cutting-edge solutions or business models that align with evolving market demands.

#### **1.5 Conclusion**

The successful management of multicultural teams necessitates the implementation of diverse strategies based on comprehensive insights. Strategies that include cultural awareness training, effective communication, and leadership approaches are critical for successfully navigating and leveraging the potential of diverse teams. Cultural awareness training is critical in fostering understanding and appreciation for cultural differences through ongoing programmes that facilitate top management support and provide team members with the skills needed to engage productively in diverse settings. Instead of implementing a one-size-fits-all strategy, organisations should tailor their approaches to the unique dynamics, conflicts, and needs of each team. Effective communication, including clear strategies and understanding cultural interpretations, is essential and requires ongoing development. Organisations can foster an inclusive, collaborative environment by valuing diversity and implementing tailored strategies that capitalise on the strengths of multicultural teams. Strategic thinking, as demonstrated by scenario planning, trend analysis, and a holistic approach, serves as a compass for organisations to navigate uncertainty by anticipating potential futures based on informed insights and patterns. This enables proactive

responses to change by fostering adaptability and innovation. Strategic thinking, as the foundation for envisioning an organization's future state, promotes a culture of proactive adaptation rather than reactive response, making it essential for survival in a dynamic landscape.

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